Allegheny Valley Transfer Co., Inc.

1512 LEBANON CHURCH ROAD PITTSBURGH, PA 15236 412-653-1200 800-245-6674 FAX 412-892-2648



IS IT BEST TO GO WITH YOUR CHEAPEST MOVING ESTIMATE?

- Estimates are subjective evaluations made by the individual estimators. While transportation and packing rates are standardized for all moving companies, the projected weight and estimated packing for each move very much depends on an estimator's evaluations. Therefore, it is important when comparing bids that estimated weights and packing quantities are similar. Keep in mind that you pay on the <u>actual</u> weight and quantities packed.
- Binding estimates are sometimes offered for moves. Many people think that if they receive a lower binding estimate, then they are protected against any price increase. THIS IS INCORRECT! Any moving company protects itself by stating, somewhere in the guaranteed price (usually in small print), that any additional weight and/or services that are needed for the move beyond what is listed in the binding estimate are to be added at an additional price. A binding estimate guarantees only the weights and packing quantities listed. In addition, a driver can challenge the accuracy of a guaranteed price on the day of the move, too late for you to make arrangements with another moving company.
- Most drivers in the moving industry own and operate their equipment. The more experienced drivers get the first choice of jobs, and if a move is too steeply discounted, then they choose to take on more profitable work. This means that a job discounted beyond normal discount levels usually gets serviced by a relatively inexperienced driver just learning his trade or is subcontracted out to a smaller carrier, as cheaply as possible. The shipper does not usually find this out until the day of the move.
- The moving industry is a service business. While price is an important consideration, it should not be the only one. In years to come, you will remember the quality with which your move was handled, not the price.

CHOOSE QUALITY.... CHOOSE ALLIED!

